

## Do You Have What It Takes?



The **Ohio Valley Installation School** may be just your ticket! Are you an experienced flooring retailer/contractor? Here are just a few of the benefits of coming to the Ohio Valley Installation School:

### **DIFFERENTIATES YOUR PROFESSIONAL SERVICES FROM YOUR COMPETITION...**

"We have the best installers because we use factory trained installers."

### **HELPS REDUCE CLAIMS**

by enhancing installer's installation knowledge and skills, and providing technical support for all flooring installations.

### **INCREASED INSTALLER PRIDE AND MOTIVATION**

by recognizing dedicated, quality minded installers who have taken the time to invest in their craft.

### **FINANCIAL BENEFITS TO ENHANCE THE INSTALLATION WARRANT**

Some of our manufacturers certification programs offer to cover the cost of material to repair/replace an installer related error.

## **INSTALLATION SCHOOL SCHEDULE**

January - May, 2012

Konecto Class	Jan 5
Commercial Vinyl School	Jan 17-19
Pre-Finished Wood School	Jan 25-26
Residential Vinyl School	Jan 31-Feb 2
Konecto Class	Feb 7
Konecto Class	Feb 9
Commercial Vinyl School	Feb 14-16
Residential Vinyl School	Feb 28-Mar 1
Konecto Class	Mar 15
Konecto Class	Mar 29
Pre-Finished Wood School	Apr 11-12
Commercial Vinyl School	Apr 17-19
Residential Vinyl School	Apr 24-26
Pre-Finished Wood School	May 9-10
Commercial Vinyl School	May 15-17
Residential Vinyl School	May 22-24

### **A Note to All Mechanics/Students:**

- Reservations accepted on a first come first serve basis.
- Installers **MUST** wear suitable work clothes and bring own knives, pouches, tape measure and kneepads for ALL classes - exceptions noted.
- Students are responsible for their own transportation and lodging expenses.

### **DIRECTIONS FROM I-71:**

- From I-71 take the Red Bank Road Exit #9.
- Stay on Red Bank Road (through 5 traffic lights) until you reach Brotherton Road.
- Turn left on Brotherton.
- Immediately turn right at light onto Erie Avenue.
- Immediately turn left onto Murray Avenue.
- Ohio Valley Flooring is on the right.

### **FROM I-75:**

- From I-75, take the Norwood Lateral (562 Exit #7) to I-71 North.
- Follow directions listed above.

### **FROM INDIANAPOLIS, INDIANA:**

- Take I-74 East to I-75 North.
- Take I-75 North to Ronald Reagan Cross County Highway East (2nd Exit) to I-71 South (Last Exit from end.)
- Follow directions listed above.

"Learned a heck of a lot more than I ever thought I would."

Tom Zdybeck—Harms Floor Covering, Maumee, Ohio

"Sent 4 of our mechanics to your Armstrong class and it's paying off already."

Randy Frey—Fremont Floors, Fremont, Ohio

"Need to get more of our guys in for training like this."

Arnold Hayes—Kinnards Flooring, Louisville, KY

"The repair part of the class saved me a lot of potential problems in the field later."

Don Alt—Cantrells, Indianapolis, IN

"Heat welding techniques were great.

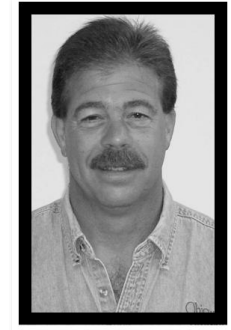
Showed us a lot of things to make the job install easier & better."

Tony McPeak—Corvin's Furniture, Elizabethtown, KY



## **CERTIFIED TRAINING / INSTALLATION SCHOOL**

*State-of-the-Art Training Facility*



**BILL TEPE** has been with Ohio Valley Flooring since 1994, and has been associated with the flooring industry since 1981. Bill is certified by Armstrong Vinyl and Wood Products, Kährs, MetroFlor and Quick-Step to do installation training and certifications.

All Classes will be held at  
**Ohio Valley Flooring—Main Office**  
 5555 Murray Avenue  
 Cincinnati, Ohio 45227  
 Phone: 800-955-7228  
 Fax: 513-527-9595  
 WWW.OVF.COM

**January - May, 2012**

## 2 Day Pre-Finished Wood School

Class Size: 8

This hands-on class covers all of the basics of pre-finished wood installations. Product knowledge as well as all of the procedures for nail down, glue down and floating wood floor installations. Jobsite conditions, floor prep and repair for all is also included.

PRICE:.....\$ 199.00

## KONECTO

### 1 Day Endorsed Install Class

Class Size: 6-8

This Konecto Endorsed Installer Class is Hands-On. Review of the revised installation manual and site conditions is covered. Each installer will install both plank and tile and have to do a repair in each, along with completing an open book written test. An installer needs to pass both in order to receive their endorsement from Konecto. An endorsed installer will receive installation benefits from Konecto, along with a free Konecto hand roller.

PRICE:.....\$ 99.00



### FLOORING PLUS MEMBER BENEFITS

**PLATINUM LEVEL:** 4 FREE attendees at any OVF Installation Training/Certification Class.

**GOLD LEVEL:** 2 FREE attendees at any OVF Installation Training/Certification Class.

**SILVER LEVEL:** 50% discount for one attendee at any OVF Installation Training/Certification Class.



### 3 Day Commercial Vinyl Class

Class Size: 8

This class will cover all of the Armstrong commercial vinyl installations systems. It is design for an installer who is new to commercial installations or someone who would like a refresher course. Pattern scribing, straight scribing, flash cove and heat welding will all be completed by each installer, over the three days. Each installer will complete the same projects that they would have to be proficient at to later become Armstrong commercial vinyl certified.

PRICE:.....\$ 299.00



### 3 Day Residential Vinyl Class

Class Size: 8

This class is designed to teach the installation procedures for all of the Armstrong residential products. The new glass backed products have some new installation procedures that are different than traditional felt backed products. These new procedures will be a big part of this class. We will cover sheet goods as well as Alterna and Luxe products. Everything from sub floor prep to repairs will be covered.

PRICE:.....\$299.00

## Branch Location Seminars

Indianapolis Mar 5-9

Lou/Lex/Evansville - Mar 19-23

Cleveland/Pittsburgh Apr 2-6

We occasionally schedule installation seminars at our branch locations. If you are interested in these, or would like to schedule an installation seminar at your location, for your installers, or for your sales staff, please contact your OVF sales reps for additional information.

We also conduct certifications offered by some of our manufacturers.

To schedule these please contact Bill Tepe

Phone: 1-800-955-7228 x 2174

Email: Bill.Tepe@OVF.com

## PRE-REGISTRATION FORM

List program(s) and specify date(s) of interest to you:

**Remember, class space is limited.**

**Get your reservations in early!**

Program choice 1: \_\_\_\_\_

Program choice 2: \_\_\_\_\_

Program choice 3: \_\_\_\_\_

\*Class Date: \_\_\_\_\_ (1st choice)

\*Class Date: \_\_\_\_\_ (2nd choice)

\*Class Date: \_\_\_\_\_ (3rd choice)

Is Retailer a member of

**FLOORING PLUS PLATINUM/GOLD/SILVER?**

YES / NO (circle)

If YES, is benefit to apply?

YES / NO (circle)

**Class dates/costs subject to change without notification.**

A **\$100 Deposit** check (per selected Class) must accompany this form to reserve your selected class choices. Your class registration will not be honored if check is not attached. This Deposit is non-refundable.

Make checks payable to Ohio Valley Flooring.

Additional registration forms/information will be mailed to you according to your class selections above.

For your overnight accommodations/reservations, Call the Crowne Plaza in Blue Ash 1-800-468-3597

Visit **WWW.OVF.com** for additional information.

COMPANY

NAME: \_\_\_\_\_

ATTENDEE: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY/STATE/

ZIP: \_\_\_\_\_

PHONE/FAX #'S: \_\_\_\_\_

AUTHORIZED SIGNATURE / DATE

**Mail this form with deposit check(s) to:**

Ohio Valley Flooring  
c/o Bill Tepe  
5555 Murray Ave.  
Cincinnati, OH 45227

